BUSINESS ADMINISTRATION, MAJOR
(Code 740-200)
(Code 740-201 online degree completion)

University Requirements

GRADUATION REQUIREMENTS FOR BACCALAUREATE DEGREE

Credit Requirements

Minimum total for graduation 1 120
Upper division credits (courses numbered 300 and higher) 39
Liberal Education Core (http://catalog.uwec.edu/undergraduate/graduation-requirements/#header1) 36
Academic Concentrations (http://catalog.uwec.edu/undergraduate/graduation-requirements/#header16)
Grade Point Requirements (http://catalog.uwec.edu/undergraduate/graduation-requirements/#header14) 2

<table>
<thead>
<tr>
<th>Total</th>
<th>2.00 average</th>
</tr>
</thead>
<tbody>
<tr>
<td>Resident</td>
<td>2.00 average</td>
</tr>
<tr>
<td>Major</td>
<td>2.00 average</td>
</tr>
<tr>
<td>Minor</td>
<td>2.00 average</td>
</tr>
<tr>
<td>Certificate</td>
<td>2.00 average</td>
</tr>
</tbody>
</table>

University Residency Requirements (http://catalog.uwec.edu/undergraduate/graduation-requirements/#header15)

Minimum total 30
Senior year 23
Major, Standard, upper division in residence 12
Major, Comprehensive, upper division in residence 21
Certificate 25 percent of credits

Procedures Required for Graduation

Obtain admission to the degree program and/or the College offering it.
Apply for graduation on CampS.

1 Certain programs exceed this minimum.
2 See special requirements in each College.

Applicability of Credits Toward Graduation

Junior College or Two-Year College Credits. A maximum of 72 semester credits earned in a junior college or two-year college will be accepted as degree credits at UW-Eau Claire.

Extension Credits. Credits earned in credit outreach courses offered by UW-Eau Claire are treated as resident credits. Credits earned in extension courses offered by other units of the University of Wisconsin System are treated as transfer credits. All other (non-UW) extension and correspondence credits are normally limited to one-fourth of the total required for graduation from any curriculum.

WTCS Credits. A maximum of 72 semester credits earned in college parallel programs at Madison Area Technical College, Milwaukee Area Technical College, Nicolet Area Technical College, or Chippewa Valley Technical College may be accepted as degree credits at UW-Eau Claire. A set number of general education courses will be accepted from other technical schools. Occupational and technical courses may also be considered for transfer if the quality and content of the course work from the technical college is judged to be comparable to course work at UW-Eau Claire. Refer to the Transfer Credit Wizard (https://my.uwec.edu/psp/PUBLIC/EMPLOYEE/HRMS/c/EAU_SS_CUSTOM.EAU_TRNCRDWZ.GBL) or contact the UW-Eau Claire Admissions Office for information about the current transfer policy.

USAFI Credit. UW-Eau Claire will accept up to 32 semester credits for work done through the United States Armed Forces Institute, under the provision for non-UW correspondence credit (see Extension Credits above).

Activity Credit (band, chorus, drama, KINS 100-184 courses) Students may count toward graduation no more than one credit of KINS 110-184 courses. Students may count toward graduation no more than four credits earned in any single activity course and no more than 12 credits resulting from any combination of activity courses (excluding KINS 110-184 courses).

Other Restricted Credits. For other University restrictions, see the following: Cooperative Education; Credit by Examination; Satisfactory/Unsatisfactory Registration; Transfer of Credits. College or departmental restrictions may also be placed on Independent Study (399-499 courses), Directed Study (395-399), and other types of credits.

APPLICABILITY OF CREDITS TOWARD GRADUATION

<table>
<thead>
<tr>
<th>Credit Restrictions</th>
<th>Satisfactory/Unsatisfactory</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total degree credit</td>
<td>maximum 12</td>
</tr>
<tr>
<td>Major, Standard</td>
<td>maximum 1 course</td>
</tr>
<tr>
<td>Major, Comprehensive</td>
<td>maximum 2 courses</td>
</tr>
<tr>
<td>Minor</td>
<td>maximum 1 course</td>
</tr>
</tbody>
</table>

Credit by Examination

| Total degree credit | maximum ¼ of total |
| Major or minor     | maximum ½ of total  |

Two-Year College Credits

| Total degree credit | maximum 72 credits |

Activity credit (band, chorus, drama, KINS 100-184)

| Total KINS 100-184 | maximum 1 credit |
| Total Band, chorus, drama | maximum 12 credits |
| Single course band, chorus, drama | maximum 4 credits |

Extension credits

| UW-System | no maximum |
| Other extension/correspondence | maximum ¼ of total |

USAFI

| USAFI | maximum 32 credits |
Liberal Education Core
The University of Wisconsin-Eau Claire measures learning outcomes to ensure that its graduates have achieved a liberal education and prepared themselves to contribute to a complex society. Upon graduation, each undergraduate will have met the four learning goals of our liberal education core and the 11 learning outcomes they comprise.

### LIBERAL EDUCATION CORE REQUIREMENTS

<table>
<thead>
<tr>
<th>Knowledge Goal</th>
<th>Skills Goal</th>
<th>Responsibility Goal</th>
<th>Integration Goal</th>
</tr>
</thead>
<tbody>
<tr>
<td>Knowledge Outcome 1 (K1): Natural Sciences (<a href="http://catalog.uwec.edu/undergraduate/attribute-k1/">http://catalog.uwec.edu/undergraduate/attribute-k1/</a>)</td>
<td>Skills Outcome 1 (S1): Written and Oral Communication (<a href="http://catalog.uwec.edu/undergraduate/attribute-S1/">http://catalog.uwec.edu/undergraduate/attribute-S1/</a>)</td>
<td>Responsibility Outcome 1 (R1): Equity, Diversity, and Inclusivity (<a href="http://catalog.uwec.edu/undergraduate/attribute-R1/">http://catalog.uwec.edu/undergraduate/attribute-R1/</a>)</td>
<td>Integration Outcome 1 (I1): Integration (<a href="http://catalog.uwec.edu/undergraduate/attribute-I1/">http://catalog.uwec.edu/undergraduate/attribute-I1/</a>)</td>
</tr>
<tr>
<td>Two (2) learning experiences</td>
<td>Two (2) learning experiences</td>
<td>Two (2) learning experiences</td>
<td>Two (2) learning experiences</td>
</tr>
<tr>
<td>One experience in laboratory science must be selected from either K1 or K2.</td>
<td>One S1 must meet the University Writing Requirement (<a href="http://catalog.uwec.edu/undergraduate/graduation-requirements/#header10">http://catalog.uwec.edu/undergraduate/graduation-requirements/#header10</a>)</td>
<td>One R1 must satisfy Design for Diversity (<a href="http://catalog.uwec.edu/undergraduate/attribute-DDIV/#header13">http://catalog.uwec.edu/undergraduate/attribute-DDIV/#header13</a>)</td>
<td>Service-Learning Goal (<a href="http://catalog.uwec.edu/undergraduate/attribute-SL/#header13">http://catalog.uwec.edu/undergraduate/attribute-SL/#header13</a>)</td>
</tr>
<tr>
<td>Two (2) learning experiences</td>
<td>One (1) learning experience</td>
<td>One (1) learning experience</td>
<td>30 hours</td>
</tr>
<tr>
<td>Knowledge Outcome 3 (K3): Humanities (<a href="http://catalog.uwec.edu/undergraduate/attribute-k3/">http://catalog.uwec.edu/undergraduate/attribute-k3/</a>)</td>
<td>Skills Outcome 3 (S3): Creativity (<a href="http://catalog.uwec.edu/undergraduate/attribute-S3/">http://catalog.uwec.edu/undergraduate/attribute-S3/</a>)</td>
<td>Responsibility Outcome 3 (R3): Civic and Environmental Issues (<a href="http://catalog.uwec.edu/undergraduate/attribute-R3/">http://catalog.uwec.edu/undergraduate/attribute-R3/</a>)</td>
<td>Integration (<a href="http://catalog.uwec.edu/undergraduate/attribute-I1/">http://catalog.uwec.edu/undergraduate/attribute-I1/</a>) Two (2) learning experiences</td>
</tr>
<tr>
<td>Two (2) learning experiences</td>
<td>One (1) learning experience</td>
<td>One (1) learning experience</td>
<td></td>
</tr>
<tr>
<td>One (1) learning experience</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

### College Degree Requirements

The standard major in Business Administration is offered for those students interested in the flexibility of a major/minor or major/certificate program of study, particularly for those interested in a minor or certificate outside the College of Business. Many of the minors and certificates offered within the College of Business do not satisfy university academic concentration

### Bachelor of Business Administration Degree Requirements

#### Credits for Graduation

All candidates for the BBA degree need a minimum of 120 credits to graduate, to include a minimum of 48 semester credits in courses outside the College of Business. The Health Care Administration major is exempt from the 48-credit requirement.

#### Student Professional Development Program

All students pursing a major in the College of Business must complete the Student Professional Development Workshops. All students pursuing a minor in the Department of Management and Marketing must complete the Student Professional Development Workshops. The program is designed to equip students with the skills needed to present themselves in a professional manner during their job search and to other professionals once they enter their chosen careers. Students are highly encouraged to complete the workshops prior to the end of their third semester on campus. The workshops are prerequisites for a number of 300-level courses in the College of Business Core and need to be completed prior to registration for those courses.

The program consists of four workshops: The Business Professional, Professional Image, Professional Etiquette, Professional Networking Event. For more information, visit the College of Business website (http://www.uwec.edu/academics/college-business/academic-resources/student-professional-development-program/).

#### Grade Point Requirements

Candidates for the BBA degree must earn a minimum GPA of 2.00 in their major and in courses taken in residence. (See the special requirements for the Comprehensive Major in Accounting (https://catalog.uwec.edu/undergraduate/business/accounting-finance/accounting-comprehensive-major-bba/) and Health Care Administration (https://catalog.uwec.edu/undergraduate/business/management-marketing/health-care-administration-comprehensive-major-bba/). If a minor is required, or is to be listed as an official minor, the candidate must earn a minimum GPA of 2.00 in the minor.

- No course may be taken on a Satisfactory/Unsatisfactory basis as part of a major, minor, or certificate described by one of the departments in the College of Business.
- Business courses may be taken on a Satisfactory/Unsatisfactory basis only concurrent with or following completion of the student’s major or business minor.

### Major Requirements

#### (Code 740-200)

#### (Code 740-201 online degree completion)

The standard major in Business Administration is offered for those students interested in the flexibility of a major/minor or major/certificate program of study, particularly for those interested in a minor or certificate outside the College of Business. Many of the minors and certificates offered within the College of Business do not satisfy university academic concentration
requirements (https://catalog.uwec.edu/undergraduate/graduation-requirements/#header16) when paired with the Business Administration major.

### Proficiency Requirements

Proficiency requirements include basic prerequisite courses and/or entry-level competencies for the major. These are not counted as credits in the major.

- **ECON 103** Principles of Microeconomics 3
- **ECON 104** Principles of Macroeconomics 3
- **MATH 109** Algebra for Calculus 4
- **MATH 246** Elementary Statistics 4

1. MATH 109 or beyond, or competency to enter MATH 111

### The BUSCORE

The BUSCORE is the common body of courses taken by all BBA students with the exception of the Health Care Administration major. It consists of the following courses:

#### BUSCORE Courses

<table>
<thead>
<tr>
<th>Course</th>
<th>Title</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACCT 201</td>
<td>Introduction to Accounting</td>
<td>3</td>
</tr>
<tr>
<td>BCOM 206</td>
<td>Business Writing</td>
<td>2</td>
</tr>
<tr>
<td>BCOM 207</td>
<td>Business Presentations</td>
<td>2</td>
</tr>
<tr>
<td>IS 240</td>
<td>Information Systems in Business</td>
<td>3</td>
</tr>
<tr>
<td>BSAD 300</td>
<td>Equity, Diversity, and Inclusion in the Workplace</td>
<td>1</td>
</tr>
<tr>
<td>BSAD 305</td>
<td>Legal and Regulatory Environment</td>
<td>2</td>
</tr>
<tr>
<td>FIN 320</td>
<td>Principles of Finance</td>
<td>3</td>
</tr>
<tr>
<td>MKTG 330</td>
<td>Principles of Marketing</td>
<td>3</td>
</tr>
<tr>
<td>MGMT 340</td>
<td>Organizational Behavior</td>
<td>3</td>
</tr>
<tr>
<td>MGMT 341</td>
<td>Operations Management</td>
<td>3</td>
</tr>
<tr>
<td>MGMT 449</td>
<td>Strategic Management in a Global Business Environment</td>
<td>3</td>
</tr>
</tbody>
</table>

Total Credits: 28

1. Students must earn a grade of C or above in BCOM 206 and BCOM 207.
2. MGMT 449 is a capstone course that requires prior completion of all other BUSCORE courses. This prerequisite is strictly enforced.

### Business Administration Major

Thirty-seven credits, including the 28-credit BUSCORE plus 9 additional credits as follows:

#### Required Accounting Course

- **ACCT 312** Managerial Accounting 3

#### Select a minimum of six credits of BSAD electives from the following:

- **BCOM 306** Advanced Business Writing
- **BCOM 307** Advanced Business Presentations
- **BCOM 405** Advanced Business Communications
- **BSAD 180** Foundations for Success in Business
- **BSAD 306** Business Law
- **FIN 325** International Financial Management
- **HCAD 101** Introduction to Health Care Administration
- **IS 455** Project Management
- **MGMT 300** Personal Leadership Management

#### Degree Completion

Program code 740-201 is intended as an online degree completion program for students transferring to UW-Eau Claire with a qualifying associate’s degree that includes the major Proficiency Requirements among the associate degree coursework. Such students are able to complete the requirements of the Business Administration major via online course offerings. Students should consult with their advisor to identify a secondary area of study that can be completed online.

- **MGMT 343** Supply Chain Management
- **MGMT 344** Managerial Decision Modeling and Analysis
- **MGMT 345** Managing Global Organizations
- **MGMT 347** Risk Management and Insurance
- **MGMT 349** Human Resource Management
- **MGMT 371** Introduction to Entrepreneurship
- **MGMT 442** Production Planning and Control
- **MGMT 445** Compensation Theory and Administration
- **MGMT 446** Advanced Organizational Behavior
- **MGMT 455** Industrial Relations
- **MGMT 494** Topics in Leadership
- **MKTG 332** Integrated Marketing Communications
- **MKTG 334** Marketing Research
- **MKTG 335** International Marketing
- **MKTG 336** Business Logistics Management
- **MKTG 337** Professional Selling
- **MKTG 338** Marketing Analytics and Technology
- **MKTG 425** Services Marketing
- **MKTG 432** Retail Management
- **MKTG 433** Sales Management
- **MKTG 490** Advanced Sales Topics

1. The Business Administration major is not available as part of a double major combination with any other College of Business major.
2. Business Administration majors must complete the High Impact Practices (HIP) assessment during their last semester.